

7<sup>th</sup>

CRU

# Silicon Market Forum 2017

21 November 2017 • Altis Grand Hotel, Lisbon, Portugal

The must-attend silicon event in the industry calendar

Last year's event attracted:



“ Great event that covers everything you need to know about silicon markets in one day. ”

Valur Aegisson, Business Analyst,  
Landsvirkjun

3 great reasons to attend:

- Get the latest silicon **market outlooks** and industry updates
- Hear presentations from **industry leaders**
- **Network** with key industry professionals and stakeholders

“ Excellent conference of detailed market discussions coupled with a collection of industry leaders allowing efficient opportunity to network. ”

Tom O'Brien, VP Global supply,  
Silicor Materials

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Book your place now – visit [www.siliconforum.co.uk](http://www.siliconforum.co.uk)

 #CRUsilicon

The CRU Silicon Market Forum is the world's premier industry gathering and attracts senior executives from silicon producers, key silicon consumers in the chemical and aluminium sectors, as well as raw materials suppliers, technology and equipment providers, and other entities with a stake in the silicon industry and market.

In addition to providing the best networking opportunity in the industry, this event is also highly regarded for excellent content. Expect to hear insights into trade investigations; supply and demand for poly-silicon, silicones and silicon metal; price and currency forecasts; and regional insights from Europe, Brazil and China.

The overhang of idle capacity will continue to weigh on the silicon market in 2017, but higher production costs, most notably in Brazil, will support significant year-on-year price rises. To find out what 2018-2020 has in store, and to network with key professionals shaping the industry, book your place today.

“Attending means being efficient : Good industry update, networking / customer meetings / doing business.”

Jan Olaf Roszinski, Technical Sales Manager, Carbon Partners AS

### Participants by activity:

#### Producers 31%



#### Suppliers 27%



#### Consumer 15%



#### Analysis & Consultancy 12%



#### Trader 11%



#### Miner - Quartz 4%



### Heatmap of participants by region:



## Sponsorship & Exhibition Opportunities

We have a range of cost-effective options to help you deliver your marketing objectives and increase your brand awareness.

For more information on the packages available, or to discuss the best solution for your business please contact:

**Paul Terry, Sponsorship Manager**  
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## Programme\*

\*N.B. This programme is subject to change

08:00 **Registration opens**08:00 **Welcome coffee**09:00 **Conference opening remarks****Jorn de Linde**, Senior Vice President, **CRU**09:25 **Analysing the Chinese silicon market outlook****Luo Ligu**, President and CEO, **Hesheng Group**09:50 **Silicon in an era of trade conflicts**

- What has happened over the past 12 months?
- Will trade actions fundamentally change the outlook?
- Who are the likely winners and losers?

**Jorn de Linde**, Senior Vice President, **CRU**10:15 **Is there a way out of anti-dumping measures?**

- Stock taking: current situation
- Predicting the future
- Is offence indeed the best defense?
- Best practices

**Arnoud R. Willems**, Partner, **Sidley Austin LLP**10:40 **Refreshment break****Demand**11:10 **Will chemicals-related demand continue to be the main driver of demand growth?**11:35 **Examining supply, demand and trade in the photo-voltaic and poly-silicon sectors**12:00 **Demand growth trends in primary foundry alloys and 6000 series alloys****Eoin Dinsmore**, Principal Consultant, Aluminium, **CRU**12:25 **Lunch**14:00 **Keynote presentation****Helge Aasen**, Chief Executive Officer, **Elkem****Power and raw materials**14:25 **What impact will EU ETS and other carbon trading systems have on direct and indirect costs for the ferroalloys and silicon metals market?****Iva Ganev**, Director, European Energy, Climate and Raw Materials Policy, **EUROALLIAGES**14:50 **Quartz - a strategic resource**15:15 **Technical Study of Greenfield Projects Worldwide**

- Types of new silicon project
- Alternative approaches in implementing new projects
- Evaluation of turnkey versus package-based approaches to new projects

**Jim Brosnan**, Principal, **Silicon & Ferroalloy Consulting**  
**Valdiney Domingos de Oliveira**, Director of Metallurgy and Engineering, **Viridis.iQ**15:35 **Refreshment break****Technological developments**16:05 **The final session of the day will explore a range of subjects related to technical silicon production**17:30 **Closing remarks**