

7th

CRU

Ryan's Notes

Ferroalloys Europe 2018 Conference & Award Gala

6-7 June 2018 • Düsseldorf, Germany

Key themes the conference will explore:

- Economic conditions and the ferroalloys markets
- Environmental regulation in China
- International trade – the evolution of international trade protection and implications
- Manganese ore and alloys
- Ferrosilicon – firm at high levels but for how much longer?
- Demand for chrome remains strong – but how will the supply side respond?
- Nickel – is class 1 and class 2 pricing divergence likely?
- How will Indonesian stainless steel fit into the global market?
- Molybdenum – will Chinese producers increase supply in light of good demand?

Includes a workshop: New energy vehicles

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*“Very well organised
giving the right platform
for networking. Good
value for money!”*

Peter Seiler, MD,
Hermes Alloys

For more information, or to book your place, visit: www.ferroalloyseurope.com



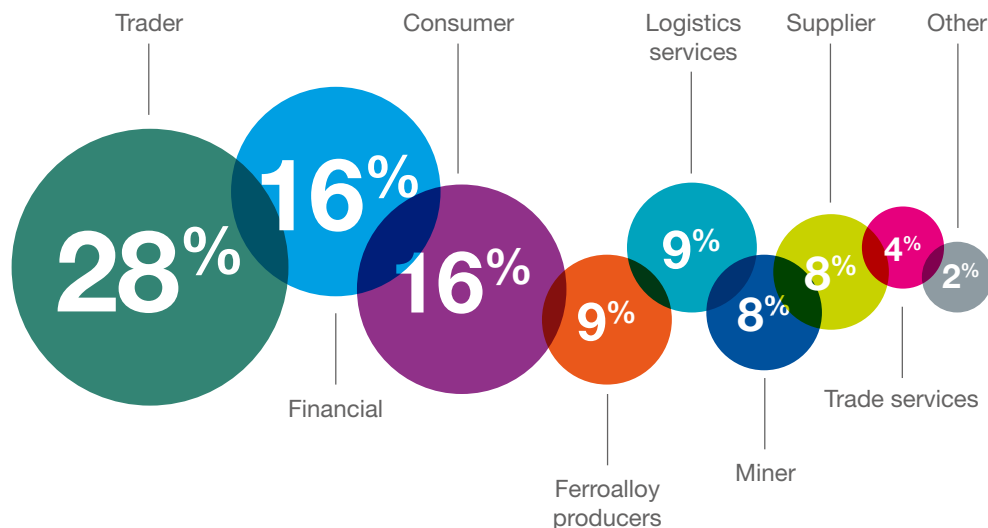
#CRUferroalloysEU

Due to the success of the event in 2016 and 2017, the 7th CRU Ryan's Notes Ferroalloys Europe Conference will again be held in Düsseldorf, Germany, a central European hub for the industry.

Over recent years, the conference has grown into an important networking opportunity, attracting a critical mass of senior decision-makers and large teams of ferroalloys buyers from producers, traders, steel mills and consumers, making this the perfect mid-year meeting to network and do business.

Meet more business partners in a short space of time at the industry's most cost-effective conference.

Decision-makers from these company types typically attend:



Five great reasons to be there:

- Excellent mid-year opportunity to network and do business
- Ideally located - a high concentration of ferroalloy companies, steel mills, service centres, consumers and recycling companies in the area
- Recognise your colleagues' contributions to the industry, or be rewarded yourself, via the Ferroalloys Europe Awards
- Gain insight via CRU's analysts into the outlook for the markets through 2018 and beyond
- Great value for money - to meet with so many clients would normally involve lots of travel and time

Introducing the CRU Ferroalloys Europe Awards!

We are delighted to announce the **CRU Ferroalloys Europe Conference 2018** will recognise achievement in the industry via two awards:

- **The CRU European Ferroalloys Trader of the Year**
- **Company Award for Outstanding Customer Service**

To make your nominations, or vote for a winner, please visit: www.ferroalloyseurope.com



Companies who typically attend:

The event regularly attracts senior personnel from prominent producers, traders, consumers and steel mills, including:

APERAM • ArcelorMittal • Asia Minerals • Aurubis • Böhler Edelstahl • CBMM • CCMA • CellMark • Celsa • CMOC • Minasligas • Cronimet • Eramet • ERG Sales • EVRAZ Stratcor • Felman Trading Europe • Ferroatlantica Deutschland • Ferroglobe • Fesil Rana Metall • Glencore • ITOCHU Corporation • Landsvirkjun • Maringá Ferro Ligas • Mitsui & Co Europe • Molymet • Nizi International • Outokumpu Chrome • RFA International • Saarstahl • Sarkuysan • SHS Services • Sideralloys • Sidley Austin • SSAB Europe • Tara Steel Trading • Telf • thyssenkrupp Raw Materials • thyssenkrupp Steel Europe • Traxys Europe • Voestalpine

Networking Events

The conference incorporates ample time for networking, with a Welcome Reception, Networking Reception, and of course, the Awards Luncheon.

Both evening receptions will be held in an off-site venue, at traditional bierkellers.

The Awards Luncheon will recognise the best in our industry and will be a great celebration. Add these to your diary today!

To make your nominations, please visit:
www.ferroalloyseurope.com

AGENDA

Subject to change, check the website for the latest updates

Wednesday 6 June

14:00 Registration opens

17:00 Welcome reception, at a traditional bierkeller

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Thursday 7 June

08:00 Registration opens

Keynote session

09:00 Economic conditions and the ferroalloys markets

- State of the Eurozone economy - is the upswing sustainable and is a stronger Euro here to stay?
- The outlook for US and Chinese macro-economic growth

09:30 Environmental regulation in China

- How are the ripples of Chinese environmental legislation affecting ferroalloys, steel and coal?
- What might the structure of the domestic Chinese industry and overseas footprint look like in 3-5 years?

10:00 International trade – the evolution of international trade protection and implication

- Update on the current trade landscape
- Broader implications for supply and demand
- How will the market react and mitigate penalty duties?

10:30 Refreshments

Session 1 – Bulk ferroalloys

11:00 Manganese ore and alloys

- Manganese ore – when will the bull market end?
- Update on the Ukrainian ferroalloys industry
- Key fundamentals affecting alloys and price forecasts


11:30 Ferrosilicon – firm at high levels but for how much longer?

- Analysing global market dynamics

12:00 Demand for chrome remains strong – but how will the supply side respond?

- What is the outlook for consolidation in South Africa?
- Will ownership changes alter the ratio of alloy to ore produced in South Africa?

13:00 Awards Luncheon

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Session 2 – Stainless, nickel & molybdenum

14:00 Nickel – is class 1 and class 2 pricing divergence likely?

- What are the key factors that will shape the outlook for the nickel market in the medium term?
- How will EV production evolve and what does this mean for the nickel market?
- Are we likely to see a divergence in pricing between class 1 and class 2 nickel?

14:30 How will Indonesian stainless steel fit into the global market?

- Will Indonesian material gain acceptance? And
- What impact will it have on Chinese prices?

15:00 Molybdenum – will Chinese producers increase supply in light of good demand?

- What are the constraints in the domestic Chinese industry?

15:30 Refreshments

16:00 Workshop – New energy vehicles

- EV demand going forward and risks to forecast, considering not only cars, but also trucks and buses
- Technology choices for vehicle manufacturers and what these choices mean for demand for different commodities – cathodes and anodes
- Review of potential bottlenecks in Li, Co, Mn and Ni supply chains
- Graphite and silicon for anodes
- Summary of risks and opportunities

17:00 Close of conference agenda

18:00 Networking Reception

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